Get To Know Your Realtors...

Introducing and reminding you of your local realtors! Meet the experts to call when you want to buy or sell a home in Luzerne, Lackawanna and surrounding counties.

Friday, March 2, 2018

TIMES LEADER MEDIA GROUP

CLASSIC PROPERTIES

EST. 1983

1,350 CLOSED TRANSACTIONS, $185 MILLION CLOSED IN 2017*

LEARN MORE ABOUT RYAN KOBESKI...

A Career Recognized Early On

Imagine a time when you walk into a home you're interested in and start a tour with the realtor.

Once you get to the kitchen, you instantly realize that the most closely inspected room is barely large enough to accommodate a dinner for two.

The realtor says "You can just knock this wall out so you'll have that open floor plan and the space you desire."

Now, didn't that sound great?

The realtor sounds as though they just pulled off a two-week binge of watching Property Brothers. It is, after all, the era of DIY HGTV.

Situations such as this, you see, are why I do what I do.

You can learn a lot through inspections and just being in the business for an enduring amount of time, but unless you've gone through the process yourself, you might not be as qualified as you think to tell your potential buyers where to start catapulting their mint condition sledgehammer.

Growing up and being forced (and I say forced because as a kid I took for granted the knowledge that was being passed down to me) to go with my parents every weekend – hammer in hand whether I knew what I was doing or not – to help on their renovations is where my education started.

I was in real estate way before acquiring my license, from being involved in flipping to becoming a landlord and owning my own properties.

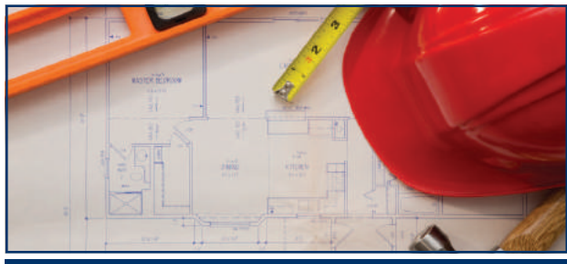
Having the background of flipping and remodeling can make you valuable to your clients.

Not only can you recommend ways of redesigning through construction, but you can walk them through the process to try and put their mind at ease.

All of the aforementioned are why I chose to go into real estate. In a nutshell, my career choice was made to ease the minds of buyers and sellers, to pass the knowledge I've acquired on to others, and utilize my expertise to make any buying and selling situation a bit easier.

And, I'm happy to help you should you need such assistance.

Direct: 570-574-3045
rkobeski@classicproperties.com



CLARKS SUMMIT 570.587.7000 | **POCONO MOUNTAIN** 570.595.3705 | **NORTH POCONO** 570.842.9988 | **KINGSTON** 570.718.4959

classicproperties.com

*(Closed statistics, date provided by LCAR, GSBR, PMAR, BSAR from 1/1/17 through 12/31/17.)

80892632

CLASSIC PROPERTIES

EST. 1983

1,350 CLOSED TRANSACTIONS, $185 MILLION CLOSED IN 2017*

MEET

RYAN KOBESKI

Your Local Realtor, Luzerne County Based

- ❍ Lifelong Resident of the Wyoming Valley
- ❍ Current Forty Fort, PA Homeowner
- ❍ Able to Handle All Facets of Your Real Estate Transactions
- ❍ Exemplary Client Rapport

Direct: 570-574-3045

rkobeski@classicproperties.com

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30889546

Brady Associates

Rt. 29S, Tunkhannock

570-836-3848

www.erabradyrealtors.com

Call for Free Market Analysis

Serving "YOU" for 29 Years.

80881919

Arriving in America on August 7, 1971, from Taipei, Taiwan, ROC Jeannie Brady (Yen Fong) began her journey...

Becoming an American citizen in 1974, Jeannie worked to earn her degree in Business Administration from Keystone College, started her Real Estate career in 1984, earned her Real Estate Broker's License in 1987 and opened ERA Brady Associates in Tunkhannock in 1989.

Jeannie served as President of the Tunkhannock Rotary Club from 2000 - 2001 and as President of the Greater Scranton Board of Realtors in 2007.

Meet The Agents...

Sally Geary
570-954-2478
salgeary@gmail.com

Dave Kintner
570-237-5027
ask4dave@ptd/net

Gail Kintner
570-407-0794
eragailk@frontier.com

Cindy Pickett
570-575-3141
cpick21@hotmail.com

Shari Philmeck
570-575-9780
sonshine @epix.net

Melissa Swick
570-574-7808
melissaswick1@gmail.com

80881919

TradeMark REALTY GROUP

Office 877-453-9253
1118 Hwy 315 | Plaza 315, Suite 2
Wilkes Barre, PA 18702
Fax 877-202-2103
www.TradeMarkrealtygroup.com

Jeanna L. Trapane, Realtor

Jeanna Trapane was born and grew up in Shickshiny , Pennsylvania. She has lived and worked throughout the area. She is very familiar with all of Luzerne County and surrounding communities. She became a REALTOR in 2016 and began her real estate career working with Realty World Masich & Dell in Berwick. Jeanna recently joined TradeMark Realty Group in Wilkes-Barre.

Jeanna has extensive customer service experience , having worked for Geisinger Health and Cigna Health Insurance. Jeanna is also currently working at Riverside Rehab in addition to servicing her real estate clients. She is committed to finding her clients a home, land or rental property that suits their needs. Jeanna understands the importance of listening to her clients and assisting them through the home buying and selling process.

In her spare time she is a member of the Womens Auxillary for the American Legion Post 697 of Harveys Lake. She has two daughters active on the Northwest Area Softball team. Jeanna enjoys spending time with her family and walking her dog April.

Jeanna is committed to her clients and creating a positive buying or selling experience for them. Call Jeanna Trapane of TradeMark Realty Group today at 570-956-2067.

HUNLOCK CREEK

Come build your dream home on this beautiful 1.1 acre wooded lot very close to Shickshinny Lake in Hunlock Creek. Property was perced a while back. However, seller will pay for a new perc test once he has received a good offer.

MLS# 16-6164 **$18,900**

80882275

One Source Realty

570-403-3000
ERA1.com

12 N Mountain Blvd., Mountaintop PA

I am a native of Bloomsburg, PA and relocated to Wilkes-Barre, PA in 2004 where I attended King's College with a major in Marketing & Advertising. I started in the real estate industry in 2010 working in Property Management. Since then I have grown and expanded into buying and selling. I have an extensive customer relations background and aim to please every client. I am dedicated to listening to my clients needs, wants, and wishes to find them the perfect home. I am the one stop shop for all of your Buying, Selling, Renting & Property Management needs. I cover all of Columbia,Luzerne, Lackawanna & Monroe Counties. The home buying, selling, and renting process can be daunting and uncharted, but with me by your side as your real estate guide, I will provide you with the map and tools that you need to stroll right through the process.

Social Media:
FaceBook Page: @kalbirthrealtorera
Instagram: @kalbrealtor

Kal Birth
Direct:
570-550-4128

*"Kal did an excellent job in selling my grandmother's house in less than a week. My parents were so pleased with how helpful he was throughout the selling process. He was there every step of the way and comes highly recommended by them! " **Amy Z.***

80881726

One Source Realty

570-403-3000
ERA1.com
12 N Mountain Blvd., Mountaintop PA

ERA REAL ESTATE · USAA · CARTUS Broker Network

LISTED AND SOLD IN 5 DAYS

4 HOLLYWOOD, PLAINS

RARE DIAMOND!!! This 2 bedroom 2 bathroom well maintained ranch is the perfect home!!! Located in the heart of Plains!!

LISTED AND SOLD IN 6 DAYS

608 YATESVILLE ROAD, PITTSTON

This is an AMAZINGLY well maintained bi-level. This home features 3 bedrooms, 3 bathrooms, eat-in kitchen, back deck, finished basement & built-in 2 car garage.

Call Kal today for your

FREE Market Analysis

to see what your home could be worth.

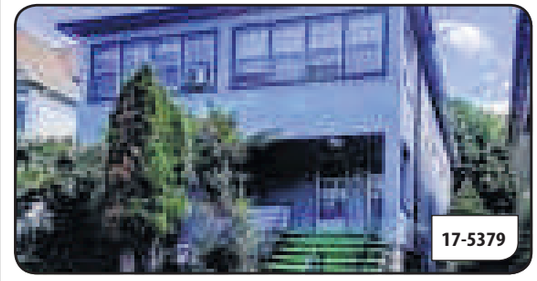
Kal Birth
Direct:
570-550-4128

PITTSTON

This is a beautifully updated 4 bedroom / 2 bathroom home. This home features an open concept kitchen, dining and family room area. **$229,900**

MILLVILLE

PRIME COMMERCIAL / RESIDENTIAL PROPERTY. Property is 2 lots giving you 2.40 Acres in town on the main road. **$200,000**



SCRANTON

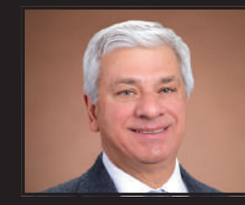
Located in the heart of Downtown Historic Scranton. This maintained 2 unit duplex is the perfect investment. **$96,000**

80881727

Smith Hourigan Group

SMARTER. BOLDER. FASTER.

69 N Mountain Blvd. Mountaintop 570-474-6307
For details or to schedule an appointment
Call Ben Piccillo | 570-474-6307 or 570-715-7739



Ben Piccillo

BEN PICCILLO
Direct Dial: 570-715-7739
Email: ben.piccillo@century21.com

BEN PICCILLO

In today's competitive Real Estate market, timing is everything. Many good homes are sold before they are ever advertised. Beat other homebuyers to these homes for sale in Luzerne County by visiting our website at www.century21shgroup.com.

If you own Real Estate that you are thinking of selling, I would be happy to provide you with a Free Market Evaluation of your property.

Whether you are buying or selling you home, hire someone like me who wants to earn your business. I invite you to contact me, as I would be happy to assist you in all of your Real Estate needs.

I have been selling Real Estate for 30+ years with Century 21 Smith Hourigan Group and that adds up to a lot of years of experience and expertise. With my specialty concentrating on residential sales, I can also be helpful in all aspects of Commercial Listings and Sales.

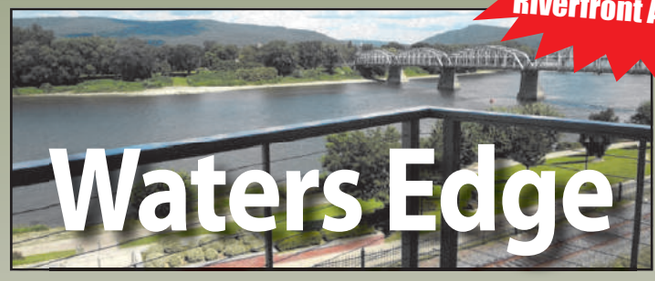
I have consistently been a Multi-Million dollar producer for our company, and have been top listing and selling agent in our office numerous times during my tenure with Century 21 Smith Hourigan Group.

The extensive training that our company gives all of our agents prepares us for all aspects of any Real Estate transaction. Whether its relocation, sales or purchasing a home, I am confident that I can handle your transaction with the utmost professionalism and expertise you require.

80882272

OPEN HOUSE

March 4 & 11 1-3PM



Hurry!
Only Two 1 BR & Two 3 BR Riverfront Available!

Waters Edge

- **Brand New 1, 2 and 3 Bedroom**
- **Hardwood Floors, Granite Counter Tops, Stainless Steel Appliances**
- **Spectacular Views!**
- **Located in the Heart of Downtown Pittston**
- **Easy Access to Restaurants and Shopping**
- **Quick Access to Pittston Scenic River Walk**

Luxury Condominiums in Pittston

Priced from

$111,000 to **$250,000**

300 KENNEDY BLVD., PITTSTON

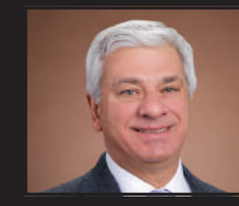
Waters Edge is a brand new luxury condominium complex in the heart of downtown Pittston The complex features 1 - 2 - 3 bedroom units. Living in Waters Edge gives you direct access to shops, restaurants, food markets, the post office and a peaceful river walk. Each unit features hardwood floors, granite counter tops and stainless steel appliances. All with spectacular views of the Susquehanna River or bustling downtown Pittston.

Dir: Located on Kennedy Blvd. in downtown Pittston.

Century 21®

Smith Hourigan Group

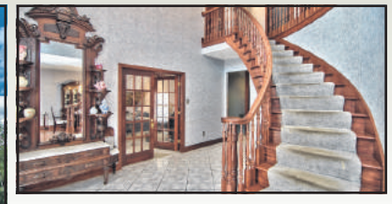
SMARTER. BOLDER. FASTER.



Ben Piccillo

69 N Mountain Blvd. Mountaintop 570-474-6307

For details or to schedule an appointment Call Ben Piccillo 570-474-6307 or 570-715-7739



27 CAREY LANE, JENKINS TWP.

HIGHLAND HILLS - Very private 5 bedroom 6500+ sq. ft. all brick 2 story home on 1.88 acres. Modern kitchen with tile floor, corian counters and center island. 1st floor master bedroom suite with 2 large walk in closets & bath with whirlpool tub. 2 fireplaces & skylights. Wonderful back yard with inground pool and waterfall. Large covered porch. Full finished basement.

$630,000.00

80882273

LOOKING TO SELL?

NOW IS THE TIME TO LIST YOUR HOME

Why should I list my house NOW?

#1 There is less competition in the winter.

#2 Buyers that are out now are SERIOUS buyers! Not tire kickers!

#3 Interest rates are expected to rise, so people have incentive to buy NOW!

CALL ME FOR A FREE COMPARABLE MARKET ANALYSIS FOR YOUR HOME!

MIKE PINKO
570-899-3865
michael.pinko@lewith-freeman.com

LEWITH & FREEMAN
REAL ESTATE INC. 570-501-7575
348 LAUREL MALL, HAZLE TOWNSHIP, PA 18202

80881194

LEWITH & FREEMAN
REAL ESTATE INC. 570-501-7575
348 LAUREL MALL, HAZLE TOWNSHIP, PA 18202

CALL ME FOR A FREE COMPARABLE MARKET ANALYSIS FOR YOUR HOME!

MIKE PINKO
570-899-3865
michael.pinko@lewith-freeman.com

8 HAWK LANE
MOUNTAIN TOP
$690,000

16 SUMMIT ROAD
HAZLETON
$425,000

97 STONE RIDGE ROAD
DRUMS
$340,000

116 FAIRWAY DRIVE
DRUMS
$306,000

120 WOODCREST BOULEVARD
HAZLE TOWNSHIP
$269,900

32 STONE RIDGE DRIVE
DRUMS
$262,000

80881195

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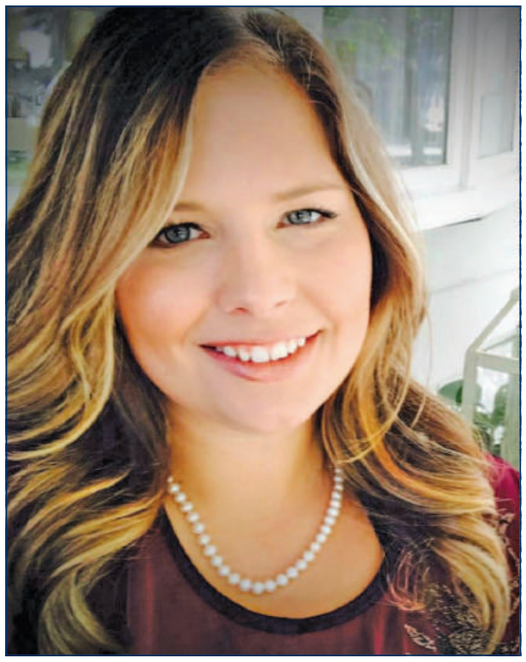

Jesicca Skoloda
570-237-0463

Michele Hopkins
570-540-6046

Shirley Yuhas
570-237-1430

Kellyann Kenny
570-899-3474

Jesicca Skoloda
REAL ESTATE TEAM

Kevin Uren
Investor Specialist/Property Management
570-704-6542

2015 Featured Cover Agent
TOP AGENT
MAGAZINE

Zillow
5-STAR PREMIER AGENT
Zillow.com
Premier Agent

We interviewed several realtors to be certain we had the best! Jesicca wowed us from the very first meeting. She took the time needed to listen to our concerns & to truly understand us. We felt she was family looking out for our best interests and guiding us through every step! In fact she sold our home for ten thousand dollars more than our asking price the day after we put it on the market!! ***Thank you Jesicca!***

- Mizzer Family, West Wyoming

CLARKS SUMMIT	POCONO MOUNTAIN	NORTH POCONO	KINGSTON
570.587.7000	570.595.3705	570.842.9988	570.718.4959

80881197

classicproperties.com

*(Closed statistics, date provided by LCAR, GSBR, PMAR, BSAR from 1/1/17 through 12/31/17.)

CLASSIC PROPERTIES

EST. 1983

1,350 CLOSED TRANSACTIONS, $185 MILLION CLOSED IN 2017*

JESICCA SKOLODA RECENTLY FORMED A TEAM AT CLASSIC PROPERTIES!

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570.587.7000	570.595.3705	570.842.9988	570.718.4959

classicproperties.com

*(Closed statistics, date provided by LCAR, GSBR, PMAR, BSAR from 1/1/17 through 12/31/17.)

80881196

Smith Hourigan Group

Smarter. Bolder. Faster.

Donna Klug
Shavertown 570-696-1195
Direct: 570-696-5406

- **2017 Masters Ruby -Sold $ 6,185,000**
- **Ranking Number 21 out of 583 agents in the Luzerne County Association of Realtors**
- **2017 Quality Service Pinnacle Producer**

Testimonials from Past clients:

"Donna Klug was excellent throughout the whole process. From the day she measured the home, developed the sales packet, determined listing price, to marketing, advertising and negotiating with eventual buyer, to the closing. I was pleased with the whole process and would recommend and use her again for any real estate needs". – ***Herb Woodeshick, Hunlocks Creek***

"Donna was very professional and a hard working agent. She was always available when and if you had any questions". – ***Deborah Baxter, Harveys Lake***

"Donna was courteous and professional. Also kept me apprised of the latest developments in the sale of the property. There were a lot of extenuating circumstances re: the sale of this particular property and with Donna's knowledge and attention to detail, we were able to expedite things in a timely fashion. I would definitely recommend her to any of my friends and relatives." – ***Ray Iwanowski, Lehman Township***

"We read Ms. Klug's profile on Century 21's internet page and based on her sales record, qualifications, and her overwhelmingly positive customer reviews, she became our agent of choice. We are out of state and Ms. Klug was simply amazing at keeping us informed. If we had a question our text messages were answered often times within minutes. She was simply awesome!! Our home was almost 80 years old and the pictures taken by Ms. Klug presented the home in a very positive manner. We had multiple offers on our home within 3 days. The closing process was clearly understood and the sequence of events which lead to the final sale were all handled by Donna with extreme precision and professionalism. We love her!! It was almost like having your best friend guide you through the sales process. – ***Terri, Stafford Virginia***

Smith Hourigan Group

Smarter. Bolder. Faster.

Donna Klug
Shavertown 570-696-1195
Direct: 570-696-5406

OPEN HOUSE SUN 3/25 1-2:30 PM

15 Troxell Switch Road, Dallas

Dir: 309 North to 415 North, turn left onto Briarcrest Rd. continue onto Troxell Swtich Rd. House on right.

$320,000

217 Hillside II

Dallas (Newberry Estates)
MLS# 17-3152 $185,000

Lantern Hill Road

Shavertown
MLS# 17-2990 $850,000

260 Lewis Drive

Bear Creek Village
MLS# 16-4744 $450,000

96 Brazil Street

Wilkes-Barre
MLS# 18-8 $85,000

80 Liddon Street

Wilkes-Barre
MLS# 17-3670 $117,500

80882181

The Triboro 570.457.SELL
The Mid Valley 570.291.4175
(M) 570-466-3060
Email: Lori@Agency570.com

The Agency
REAL ESTATE GROUP

View all of our listings & MLS listings @ Agency570.com

Lori Spencer brings to real estate a veteran's expertise and a dedicated 'people first' approach to customer service. A dynamic professional with over a decade's experience in marketing and business development.. A proud resident of Exeter, Lori has won an enviable reputation over the course of her career built upon a rich skillset and capacity to build strong working relationships. Lori is very involved in the local community, currently serving on the Greater Pittston Chamber of Commerce and The American Red Cross.

Nothing is more exciting to me than the gratifying feeling I get from helping people meet their real estate needs. You can count on me to always do what's in your best interest.

I pride myself on being honest, trustworthy, and knowledgeable in the real estate market. I know how important it is to find your dream home or get the best offer for your property. Therefore I will make it my responsibility to help you achieve those goals.

Whether you are an experienced investor or a first time buyer, I can help you in finding the property of your dreams.

Let me guide you every step of the way by calling or e-mailing me to set up an appointment today.

LORI SPENCER
The Agency Real Estate Group
80882341

The Triboro 570.457.SELL
The Mid Valley 570.291.4175
(M) 570-466-3060
Email: Lori@Agency570.com

The Agency
REAL ESTATE GROUP

View all of our listings
& MLS listings
@ Agency570.com

31 Exeter Avenue
West Pittston

One of a kind Victorian Home featuring a grand staircase,modern kitchen, 10 ft ceilings, pocket doors and beautifully refinished hardwood floors! Old world charm with modern conveniences! Third floor master suite fit for a king with not one but 2 fireplaces! gas heat, 2 new furnaces, 200 amp electric, and central air installed in 2012.

$377,000

150 South Dawes
Kingston

Desirable 2 story home in a low traffic location in Wyoming Valley West School District. 3 bedroom 1 1/2 bath. Large living room with gas fireplace Partially finished lower level.

$170,000

80882344

Introducing our Newest Sales Professional Kim Schwartz

Kim was born and raised in Northeast Pennsylvania, Hazleton, Kingston, Sweet Valley, Huntington Mills, Bloomsburg and currently resides in Dallas.

Kim has a great deal of knowledge about Northeast PA. Kim graduated from Penn State University with a degree in Business Finance and has been working in accounting for the last 10 years. She has had a long time interest in real estate and is now pursuing her aspiration.

Kim knows how important it is not only to find a person's dream home but also to provide a secure and orderly transition from whether you are buying a new home or selling a current home. Kim has a sharp eye for detail and will give you exceptional service. Looking for your dream home, investment or rental property, Kim will be committed to your time and goals.

Kim can be reached in the Berkshire Hathaway HomeServices Poggi, REALTORS, Back Mountain office at 28 Carverton Road, Shavertown. Her office number is 570-696-2600 ext. 218, direct number: 570-696-6564, cell: 570-690-4777
email: kschwartz@bhhspoggirealtors.com

Just Listed

CULVER HILL ROAD, WEST PITTSTON

The Entertainers dream home! Custom built, 5000+ sq. ft. home with a large kitchen with island, double oven, open floor plan with formal dining room, finished basement/bar/game room with 9' ceilings, huge Trex deck, fenced-in back yard with heated saltwater pool. This custom built timeless full brick Colonial home sits on 12+ cleared acres with a fruit orchard, open fields, golf putting greens. This home has every amenity you can ask for. Directions: From Carverton Rd. Left on Eighth St. Rt on Bodle Rd. Straight through stop sign Bodle becomes Miller Rd. Left at stop sign. Culver Hill Rd private drive (stone walls) on left.

Contact: Kim Schwartz 570-690-4777 #18-782 $639,900

BERKSHIRE HATHAWAY HomeServices | Poggi, REALTORS®

1149 Wyoming Avenue Forty Fort
570-283-9100

28 Carverton Road, Shavertown
570-696-2600

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80882286

WEAVERTOWN ROAD
SHAVERTOWN

Meticulously maintained custom built home in the desirable Lake Lehman School District. 4 acres of land, 1st floor master bedroom and bath with a his/hers closets, 2 bedrooms on the second floor, new carpeting, central vacuum, on demand hot water heater, large basement, 1st floor laundry room and huge 2 car garage and large shed. This beauty won't last long!! #18-265 $224,900

JUMPER ROAD, WILKES BARRE
$$$ MONEY MAKER $$$

No employees needed!!! Runs itself. Less than 4 years old! Beautiful commercial Laundromat with plenty of off street parking, well lit, handicap accessible and new high efficiency machines. #18-785 $139,000

THIRD AVE., KINGSTON

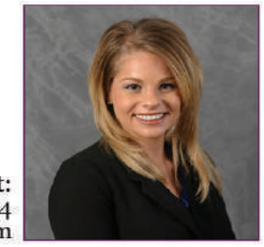
Centrally located 3 bedroom 2 bath in a great neighborhood! Close to everything! Needs some TLC but has 1st floor master bedroom/bath or in-law suite. Lots of closets! Large bedrooms! #18-395 $89,900

OPEN HOUSE! SUN. MAR. 18 FROM 1:00-3:00
1035 EAST CHESTNUT ST., HAZLETON

Beautiful Ranch in Terrance Estates! This welcoming neighborhood is conveniently located minutes from Lehigh Valley Hospital, Humboldt Industrial Park and Route 81. Spacious 3-4 bedroom 3 bath brick ranch on a corner lot includes a large fenced in spacious patio and yard, huge basement (can easily be finished), 3 car garage and closets galore!! All appliances included!!! Ready to be moved into! DIR: East on Broad St. to Harding, RIGHT onto East Chestnut. #18-795 $194,900

BLACKMAN ST., WILKES BARRE

TLC needed! Three bedroom two bath two story home with additional adjoining lot included totaling .467 acres. Home is in need of some repairs and updating. Original woodwork is in good condition and original hardwood floors throughout. Priced to sell come see it today. #18-158 $55,000



For more information on these listings please call: Kim Schwartz at:
cell: 570-690-4777 direct: 570-696-6564
email: kschwartz@bhhspoggirealtors.com

HOME MAINTENANCE TIP

MONTHLY HOME MAINTENANCE CHECKLIST TO KEEP YOUR HOME IN TIP-TOP SHAPE

SPRING IS A BIG MONTH FOR HOME MAINTENANCE. IT'S NOT CALLED "SPRING CLEANING" FOR NOTHING.

Check the exterior drainage. Will rain water flow from the house? Puddles should not stand around your home for more than 24 hours. If water stays, or moves toward your foundation, you have a few options:

1. Check the gutters. It could be a bad spout or a loose connection there; they may also just need cleaning.
2. You can grade the area around your home yourself with some dirt.
3. For pavement, you can have professionals come out and raise it so it drains away from your home.

80882291

kw KELLERWILLIAMS REAL ESTATE

TOP AGENT MAGAZINE Featured Top Agent

Donald Ide
Office: 570-585-5800
Cell: 570-479-0350
email: donaldide@kw.com

Think you can't afford to buy a home?

THINK AGAIN!

Call me today! I will take the time to understand your wants, needs, and expectations for all your real estate goals. I'll be with you every step of the way!

MAKE TODAY THE START OF SOMETHING GREAT!

DONALD JAMES IDE is the son of James and Ida Ide of Exeter, He was born and raised in Luzerne County. He attended local schools and graduated in 1991 from Wyoming Area High School.

After High School he then attended classes both local and in New York and New Jersey for Floral Design and then opened Ramblin' Rose Floral and Gift located in West Wyoming in 1994, after closing in 2004 Donald attended Wilkes-Barre Area Vo-Tech School and earned his LPN Degree, he worked at Wesley Village in Laflin for many years as both a Certified Nurses Aide and an GPN, until he decided to change directions in his life and went to work in the Administration Department of Little Flower Manor in Wilkes-Barre. Donald then attended PA Real Estate Academy in Kingston where he became a PA Licensed Real Estate Professional and joined with Keller Williams Real Estate.

Donald is also active on a Golf Committee, and in the past he has served on the Board of Trustee's at his church. He also enjoys spending time with his family, and close friends.

Donald is a BOLD Graduate in 2015 and 2016,CAPPING AGENT 2017, He has also received the Super Man Award 2016, Donald was also Nominated to be in the "Top Agent Magazine" Donald is a "MULTI MILLION DOLLAR PRODUCER" You can go to topagentmagazine.com for his full story.

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